











November is NAR Designation Awareness Month

NAR encourages members to Celebrate REALTOR® Designation Awareness Month by starting or completing the courses necessary to earn an official REALTOR® designation. Earning a designation from NAR or one of NAR's Affiliates, Councils or Societies can help you succeed in all aspects of your business - and help you earn more money. According to the 2005 National Association of REALTORS® Member Profile survey, REALTORS® with a designation earned a median income of \$82,900 while members without a designation had a median income of \$40,900. There is an official NAR designation for practically every specialty area in the real estate industry. The NATIONAL ASSOCIATION OF REALTORS® has nine affiliated Institutes, Societies, and Councils that provide a wide-ranging menu of programs and services that assist members in increasing skills, productivity and knowledge. Designations and certifications acknowledging experience and expertise in various real estate sectors are awarded by each affiliated group upon completion of required courses. A complete list of the REALTOR® Family Designations can be accessed online at www.REALTOR.org.

Listed below are members of the Capital Area REALTORS® who have earned one or more of NAR'S Designations:

 ABR, Accredited Buyer Representative RuthAnn Ayers Shelley Berendt Jan Brewer Kaye Brittin Nicholas Campo Anne Carter Bonnie Cartwright Jeromy Chevalier Gail Chevalier Zini Philip Chiles Beverly Collins Kimberly Elliott-Birtch Jennifer Franklin Larry James John Kerstein Cindi Kruse Nancy Long Susan Madison Ed Mahoney Linda McDermith Teresa Nargelenas Martin Renee Oreshkov Karen Overbey Malinda Ratliff Suzie Sables Duff Cheri Shadis Peter Steward Jackie Turner	 CRB, Certified Real Estate Brokerage Manager Julie Davis Janet Jordan Chuck Ross
 ALC, Accredited Land Consultant Bernard Curvey Jeffrey Evans Jefferson Gilbert Joseph Gizdic Jeff Heil Aaron Milliken Keith Waterman Scott Whittington Allan Worrell Luke Worrell	 CRS, Certified Residential Specialist Randy Aldrich RuthAnn Ayers Sudi Blood Nicholas Campo Gail Chevalier Zini Philip Chiles Beverly Collins Bernard Curvey Cheryl Dambacher Kimberly Elliott-Birtch Marsha Engle Jim Fulgenzi Richard Hanselman Rebecca Hendricks Galen Johnson Helen Kennedy Kyle Killebrew Cindi Kruse Nancy Long Susan Madison Michael Oldenettel Christine Pepmeyer Suzie Sables Duff Peter Steward Jackie Turner Pat VanEtten
 CCIM, Accredited Land Consultant David Barber Geoffrey Jones Douglas Kent	 GREEN, Green <small>NAR's Green Designation</small> Nicholas Campo Kristie DeBrun Debbie Lewison Jacquelyne Turner
 CPM, Certified Property Manager David Barber Tamina Cloe Grant Holloway David Plake Terry Shafer Melissa Singer Todd Smith	 RCE, REALTOR® Association Certified Executive Kathy Nichelson Daniel Sale



GRI, Graduate REALTOR® Institute

Randy Aldrich	Tina Davidson	Matthew Holcomb	Judy Rader
Christine Anzalone	Derrel Davis	Dana Hudson	Malinda Ratliff
RuthAnn Ayers	Julie Davis	Cody Huson	Randall Raynolds
Kathy Badger	Kristie DeBrun	Schuyler Huston	Patrick Regan
Cristi Bartolomucci	Christie DeFrates	Carolyn Hymes	Chuck Ross
Patti Bauer	Stephanie Do	Galen Johnson	Suzie Sables Duff
Jackie Bellis	Beverly Dorworth	Janet Jordan	Larry Sapp
Julia Benoit	Bill Dragoo	Helen Kennedy	Chuck Sattler
Martin Benoit	Sandy Dragoo	John Kerstein	Art Seppi
Shelley Berendt	David Drobisch	Kyle Killebrew	Cheri Shadis
Melissa Betty	Ronald Duff	Barbara Krueger	Tracy Shaw
Cheryl Block	Rick Duffy	Cindi Kruse	Michael Snow
Sudi Blood	Kimberly Elliott-Birtch	Mari Landgrebe	Renee Sommer
Edward Bowen	Barbara Endzelis	Lisa LaRue	Dianne Steinberg
Miriam Boyd	Marsha Engle	Bill Lash	Peter Steward
Mitzi Brandenburg	Lisa Ernst	Cheryl Lawrence	Natchure Stockton
Marsha Branson	Sharon Esslinger	Debbie Lewison	Philip Stone
Cindy Brent	Gaye Evans	Jane Locascio	Dawn Stremsterfer
Kaye Brittin	Gary Farley	Nancy Long	David Sullivan
Rod Brown	Carolin Faulkner	Lori Luster	Dowd Sullivan
John Broyles	Stepheni Ferguson	Susan Madison	Elaine Taylor
Krystal K Buscher	Michael Finley	Linda Mahan	Tracie Taylor
Michael Buscher	Jackie Frost	Jerri Mazzotti	Jennifer Teimeyer
Michael Call	Wendi Fryman	Barbara McCord	Joseph Tetzlaff
Dominic Campo	Jim Fulgenzi	Ki McCurley	Annette Thompson
Nicholas Campo	Kassie Furman	LeAnne McKee	Joann Tiemann
Laura Catherwood	Kevin Graham	Angela Miller	Mary Beth Tillitt-Pratt
Gail Chevalier Zini	Mary Gray	Cindy Mitchell	Jackie Turner
Philip Chiles	Paul Green	Bob Moberg	Pat VanEtten
Robert Chipman	Sarah Grussenmeyer	Roni Mohan	Gary VanHise
Judy Cole	James Gvazdinkas	SueAnn Mullen	Vincent Veseling
Beverly Collins	Sandra Hamilton	Nick Musso	Rita Victor
Charles Colonius	Richard Hanselman	Todd Musso	Sherry Washburn
Paula Conder	Gary Harvey	Samuel Nichols	Betty Webb
Lorri Conn	Jane Hay	Sharon Oakes	Mary Jo Welch
Steve Contri	Steve Hayden	Michael Oldenettel	Scott Whittington
Steve Cramer	Henry Helton	Karen Overbey	Cherri Williams
Ted Curtis	Rebecca Hendricks	Kathy Park	Jami Winchester
Bernard Curvey	Robert Hendrickson	Christine Pepmeyer	Caron Yates
Joseph Curvey	Malia Hepburn	Ronald Peterman	Al Young
Cheryl Dambacher	Constance Heskett	Fritz Pfister	Mark Zeigler

SRES, Seniors Real Estate Specialist

Philip Chiles	Jane Locascio
Beverly Collins	Susan Madison
Dean Hawk	Chuck Sattler
Kim Hayden	Hero Tameling
Kevin Jarvis	Jacquelyne Turner

SRS, Seller Representative Specialist

Sudi Blood	Jane Hay
Mitzi Brandenburg	Janet Jordan
Kaye Brittin	Kassie Kern Furman
Nicholas Campo	Cheryl Lawrence
Gail Chevalier Zini	Lori Luster
Philip Chiles	Ki McCurley
Lorri Conn	Chuck Sattler
Bernard Curvey	Dawn Stremsterfer
Joseph Curvey	Gary VanHise
Kristie DeBrun	Caron Yates



NAR Certifications



ATWD, At Home With Diversity

Miriam Boyd
Mary Davis
Casey Collins
Michael Carnduff
Gaye Evans
Larry James
Norman Jones
Connie Kennedy
Ann Ott
Penny Rinehart
Harry Stern
Mark Zeigler



BPOR, Broker Price Opinion Resource

Nicholas Campo
Rick Duffy
Donna Fedor
Dana Hudson
Randall Jones
John Kerstein
Teresa Nargelenas Martin
Randall Richardson
Chuck Sattler
Renee Sommer
Jacquelyne Turner



e-PRO

RuthAnn Ayers
Cindy Brent
Bonnie Cartwright
Paula Conder
Tina Davidson
Donna Fedor
Jennifer Franklin
Tom Frost
Diane Green
Steve Hayden
Dana Hudson
Lisa LaRue
Kathy Nichelson
Troy Roark
Dan Sale
Renee Sommer
Elaine Taylor
Tina Tullis
Vince Veseling
Melissa Vorreyer
Cathy Wagner
Mary Jo Welch



SFR, Short Sales & Foreclosures Resource

Marie Bard
Cindy Brent
Jan Brewer
Beverly Collins
Kristie DeBrun
Rick Duffy
Jake Ebert
Jackie Frost
Steve Hayden
Malia Hepburn
Larry James
Lisa LaRue
Cheryl Lawrence
Barbara McCord
Todd Musso
Karen Overbey
Larry Shaw
Renee Sommer
Peter Steward
Thomas Stout
Jacquelyne Turner