

Continuing Education Courses

Illinois REALTORS® Licensing & Training Center
Capital Area REALTORS®

LIVE & REMOTE Continuing Education Courses

January 25, 2024

9:00 - 12:00 p.m. - FH 305 Fair Housing & Pursuing the American Dream (3 Hours Elective) (564003067)

Instructors Deb Thoman & Kim Daugherty

In the path to their next home, many people will experience bumps, pot holes and both real and imaginary barriers. One of the obstacles better not be something that violates the fair housing laws. Federal, state and local fair housing rules and regulations are not suggestions...they are the LAW. Revisit key items and issues to stay on the right side of the law. Remember, knowledge is power.

1:00 - 4:00 pm - APP 502 - The FORCES Behind, Price, Value, & Appraising (3 Hours Elective) (564003553)

Instructors Deb Thoman & Kim Daugherty

On a scale of 1 to 10, how important is price and value to the typical buyer and seller? 10+!!! Use your knowledge to guide your clients, customers, and other professionals through the transaction. Fresh tips and tools to manage perceptions and expectations for better outcomes.

February 16, 2024

9:00 - 1:00 p.m. - COR 1906 - 4-Hour Core Curriculum Course (4 Hours Core) (564003753) Instructor Deb Thoman

This course will provide attendees with the knowledge and skills necessary to protect consumers, enhance the professionalism of the real estate brokerage industry and prevent violations of the Real Estate License Act.

2:00 - 5:00 p.m. - RD 910 Cybercrime & Human Behavior: Non-Tech Steps to Your Best Defense (3 Hours Elective) (564003556) Instructors Deb Thoman & Kim Daugherty

Unlock a door and you hear a “click”. Click on the wrong link or attachment on your electronic device and you have just opened the door for a hacker! Did you know the vast majority of cybercrime starts with human error? Cybercriminals prey on human emotion and behavior to get us to open the door to our personal information. You don’t have to be “techy” to stop cybercrime. Manage your risk and protect your clients by learning the simple things you can do to be the best first line of defense.



3149 Robbins Road
Springfield, IL 62704

Phone:
217/698-7000

www.SeeHouses.com

All class will be held live and remotely via Zoom.

You will be required to use a video camera the entire time to receive credit for attending.

If your computer does not have a camera and a microphone, please contact CAR to make other arrangements.

Mail completed form with payment to:
Capital Area REALTORS®
3149 Robbins Road,
Springfield, IL 62704

Or register on the Member Portal at:
<https://mdweb.mmsi2.com/caar>

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Please Check One: CAR Member IR Member Non-Member

- 1/25** Fair Housing & Pursuing the American Dream (FH 305) (9-12pm)
- 1/25** Price, Value, & Appraising (APP 502) (1-4pm)
- 2/16** Core Curriculum (COR 1906) (9-1pm)
- 2/16** Cybercrime & Human Behavior: (RD 910) (2-5pm)

Capital Area REALTORS®

Members:

4 Hour Courses - \$55

3 Hour Courses - \$40

2 Hour Courses - \$25

Illinois REALTOR® Members:

4 Hour Courses - \$60

3 Hour Courses - \$45

2 Hour Courses - \$30

Non-Members:

4 Hour Courses - \$75

3 Hour Courses - \$55

2 Hour Courses - \$35

Total \$ _____

Check (payable to Capital Area REALTORS®)

Charge to: VISA MC Discover

Number _____ Exp. _____

Signature Required _____

Name _____

Home Address _____

City _____ St _____ Zip _____

Work phone _____ Cell Phone _____

E-Mail Address: _____

Real Estate License # _____

Please mark here if you have a disability and may require special accommodations in order to fully participate in this course. You will be contacted by a CAR staff member to discuss your specific needs.



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